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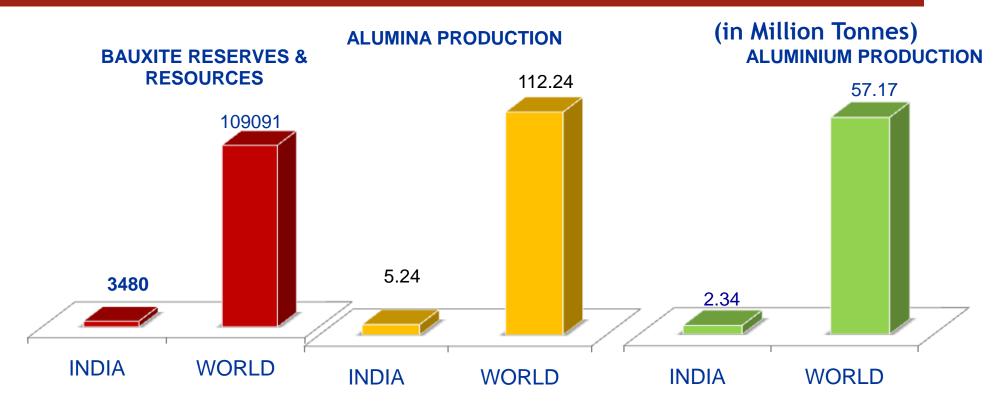
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Aluminium Sector



Bauxite Reserves & Alumina-Aluminium Production (2015)



Source: CRU, IBM, USGS Mineral Commodities Summary 2015

India:

- ☐ Bauxite reserves : 3.19% of world reserve & Resources
- ☐ Alumina Production : 4.7% of world production
 - Aluminium Production : 4.1% of world production

Global and Indian Aluminium Industry

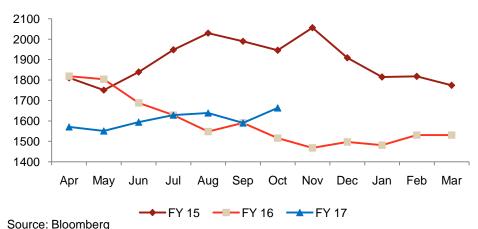


China vs. Rest of the World

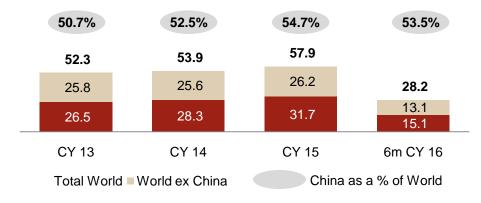
- The global economy grew by 3.1% in 2015
 - Expected to grow by 3.1% in 2016 and 3.4% in 2017
- Global aluminium production increased by 7.3% in 2015.
 - Growth in production:
 - China: 11.8%
 - Rest of world: 2.4%
- China continues to be the world's largest producer and consumer of aluminium

LME Aluminium Price (\$/te)

Prices have recovered in current year after hitting rock bottom in FY16



World Aluminium Production (mnte)



Source: International Aluminium Institute

The Indian Primary Aluminium Industry Consists of Three Major Players

Aluminium Production (mnte)

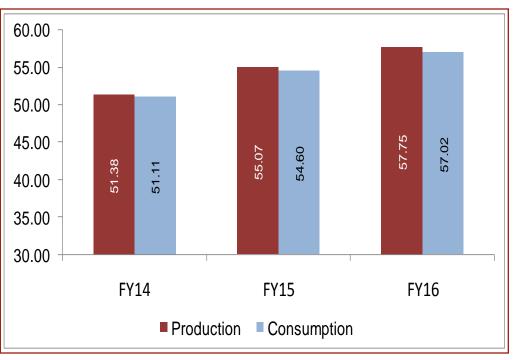


Source: Ministry of Mines, Annual Report 2015-16

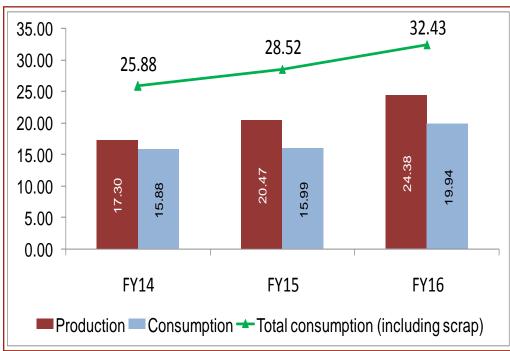
Primary Aluminium: Production & Consumption (Last three years)



Global- (million tonnes)



India- (lakh tonnes)



Global Metal stock

Mar'16: 15.37 mt

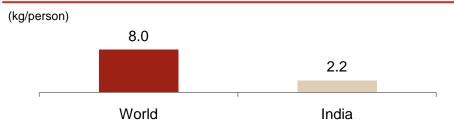
Mar'15: 14.67 mt

Source: CRU

Power, construction and automobile sectors to drive long-term demand



India's Per Capita Aluminium Consumption Currently Low

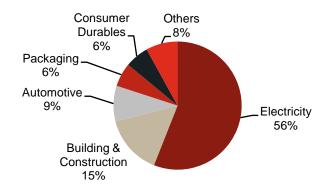


Demand for aluminium is expected to grow largely in line with the annual GDP growth rate

Source: Ministry of Mines, Annual Report 2015-16

Power, Construction & Automobile Sectors Account for ~80% of Aluminium Consumption

Primary Aluminium Consumption (FY 16)



Source: Aluminium Association of India

Growth Drivers

1 Power Sector

- Gol is planning significant investments to expand India's transmission and distribution network over the next five years
- Improved electricity demand and inititives such as UDAY will further support sectoral growth

2 Construction Sector

- Aluminium is widely used to make window frames, doors and industry roofings
- Rising urbanization will contribute to housing demand
- 100 Smart Cities and 500 AMRUT Cities likely to invite investments of Rs. 2 tn in the next five years

3 Automotive Sector

- Improving consumer sentiments and urbanization will increase sale of cars and two wheelers
- Revival in industrial and commercial activity will improve commercial vehicle sales



Recent Developments in Aluminium Sector - Global

- Global demand expected to grow by about 5% in 2016.
- Stronger USA economy expected to improve demand in USA.
- Chinese demand expected to grow by 7%.
- Subdued Europe growth
- Both alumina and energy prices started hardening.
- Logistic and transport constraints, environmental issues and caustic soda shortages supporting Alumina prices.
- Alumina prices aided by the metal production growth.
- Higher metal prices leading to Chinese restarts





- Pick up in industrial activity and good monsoon expected to help robust domestic demand
- Domestic demand, Improved LME (US\$/MT) price along with Rupee depreciation augurs well for domestic pricing in India.
- Coal visibility improved with availability of e-auction coal.
- Cheap imports impacts domestic players.
- > GST implementation will improve investors sentiment and domestic consumption



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Company Overview





Long Standing Presence

- A 'Navratna' Company
- Around 35 years of experience in manufacturing and selling aluminium products
- Third largest aluminium producer in India
- Government of India (GoI) shareholding of 74.58 %

Fully Integrated Operations

- Integrated aluminium producer encompassing mining ore to metal
 - Bauxite Mines: 6.825 MTPA
 Alumina Belinary: 3.275 MTPA
 - Alumina Refinery: 2.275 MTPA
 - Aluminium Smelter: 0.46 MTPA

Thermal Power: 1,200 MW

Wind Power: 148 MW



Robust Product Portfolio

- Aluminium: Ingots, Wire rods, Billets and Rolled products
- Alumina: Alumina Hydrate, Calcined Alumina, Special Grade Alumina and Hydrate and Zeolite

Clear Roadmap for Expansion and

Diversification

- Plans to increase alumina refining capacity by 1 MTPA
- Greenfield plans: alumina refinery and overseas smelter
- Value addition plans: aluminium park
- Diversification plans:, solar, wind and caustic soda

Strong Financial Performance

- Market Capitalization Rs. 10,641 Cr ¹
- FY16 Revenue Rs. 7,353 Cr², FY16 EBITDA Rs. 1,475 Cr², FY16 PAT Rs. 731 Cr²
- Debt free Company

Notes:

- BSE as of November 1, 2016
- 2. Company annual reports

Fully Integrated Operations (1/2)



Bauxite Mining

- 8th largest bauxite deposit globally
- Capacity: 6.825 MTPA
- Operational since Nov 1985
- Original resources of 310 MT over 16 sq km
- Ore quality 45% alumina, 3% silica
- Mechanized open-cast mines
- Transport through 14.6 km conveyor belt
- Available resource: 211 million tonne (with revised IBM Guideline)

Aluminium Refining

- Capacity: 2.275 MTPA
- 14km from bauxite mine
- Atmospheric pressure digestion process
- Pre-desilication and inter-stage cooling for higher productivity
- Energy efficient fluidised bed calciners
- Co-generation of 4x18.5 MW power by use of back pressure turbine in steam generation plant
- Technology from Rio-Tinto-Alcan

Aluminium Smelting

- Capacity: 0.46 MTPA
- Integrated facility for manufacturing carbon anodes, bus bars, anode stems etc.
- Ingots, billets, wire rods, sows, strips & rolled products
- Hyper Dense Phase System (HDPS) for alumina feeding.
- Technology from Rio-Tinto-Alcan (RTA)

Captive Thermal Power Plant

- Capacity: 1,200 MW (10x120MW)
- Meets entire requirement of smelter, feeds 35MW to refinery
- 18.5 km captive railway system linked to Talcher coalfields
- High PLF, zero effluent discharge
- Advanced electro-static precipitator for pollution control









Operations across the aluminium value chain with access to large bauxite reserves and power & port infrastructure

Fully Integrated Operations (2/2)



Coal Blocks

- Utkal D & E coal blocks alloted by Centre
- More than 200 mn tonnes reserves
- Located near captive power plant in Angul
- Will assist in smooth operations and expansion plans

Port Facilities

- Capacity to handle ships up to 40.000 DWT
- Exporting alumina and importing caustic soda
- Mechanized mobile ship loader
- Mechanized storage and handling facility
- Alumina storage capacity: 3 x 25,000MT RCC Silos.
- Caustic soda Lye storage capacity: 3 x 10,000LMT

Rolled Product Units

- 50,000 MT per annum Rolled Products Unit
- Integrated with the Smelter Plant at Angul
- Production of aluminium cold rolled sheets and coils from continuous caster route
- Based on the advanced technology of FATA Hunter, Italy

Renewable Energy Projects

Wind Projects

- 50.4 MW in Andhra Pradesh, 47.6 MW and another 50 MW in Rajasthan (Commissioned in Sep' 2016)
- 50.4 MW under erection and commissioning in Maharashtra

Solar Projects

- 260 kwp rooftop solar at corporate office and NALCO township, Bhubaneswar
- 50 kwp commissioning in progress at NRTC, BBSR





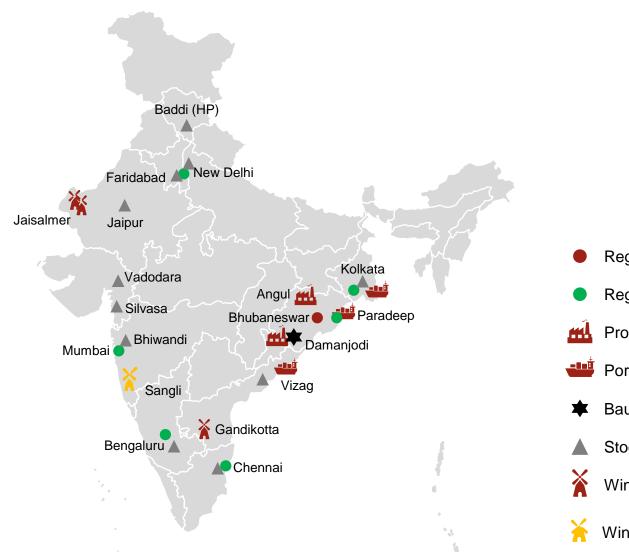




Operations across the aluminium value chain with access to large bauxite reserves and power & port infrastructure

Our Presence



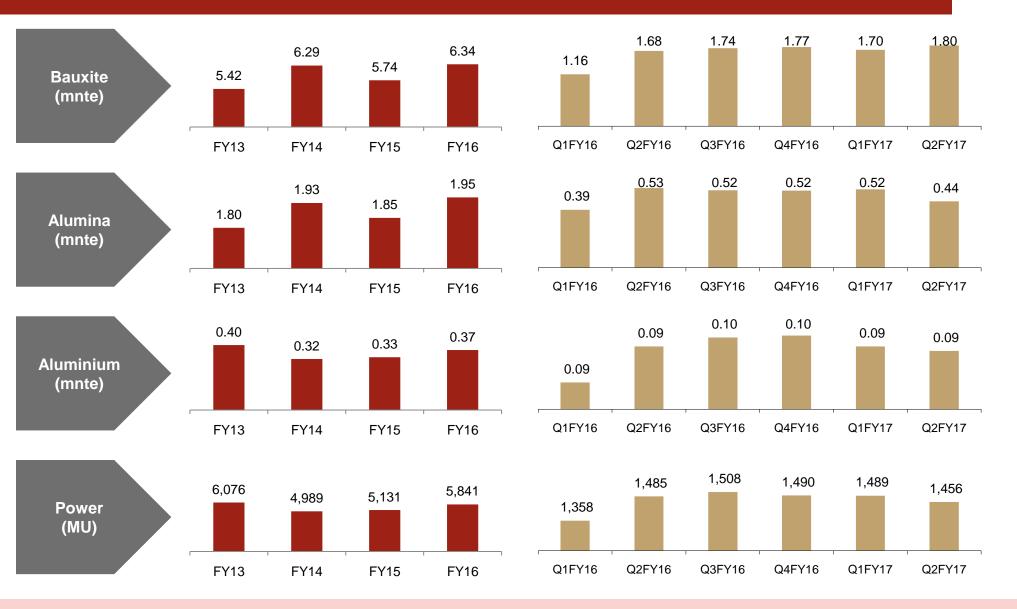


- Registered Office
- Regional Offices 6
- Production Centers 2
- Ports 3
- Bauxite Mines 1
- Stockyards 11
- Wind Power-3
- Wind Power under construction -1

Production and Sales

Production Growth

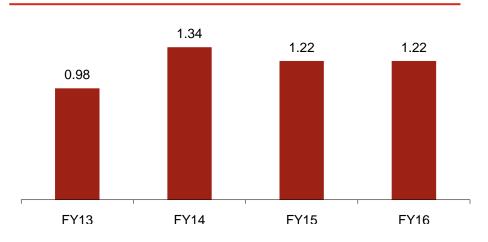




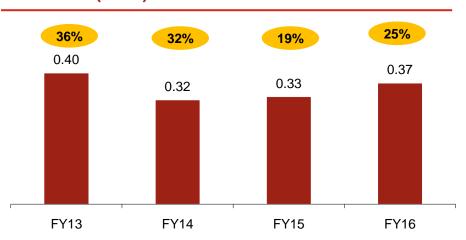
Sales Volume

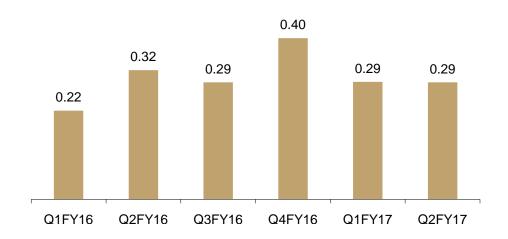


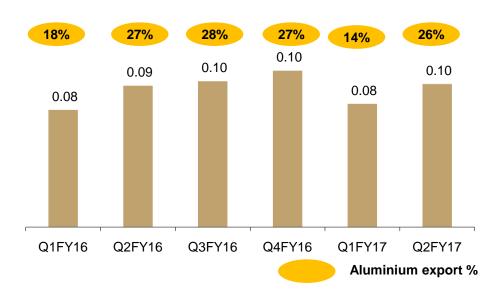




Aluminium (mnte)

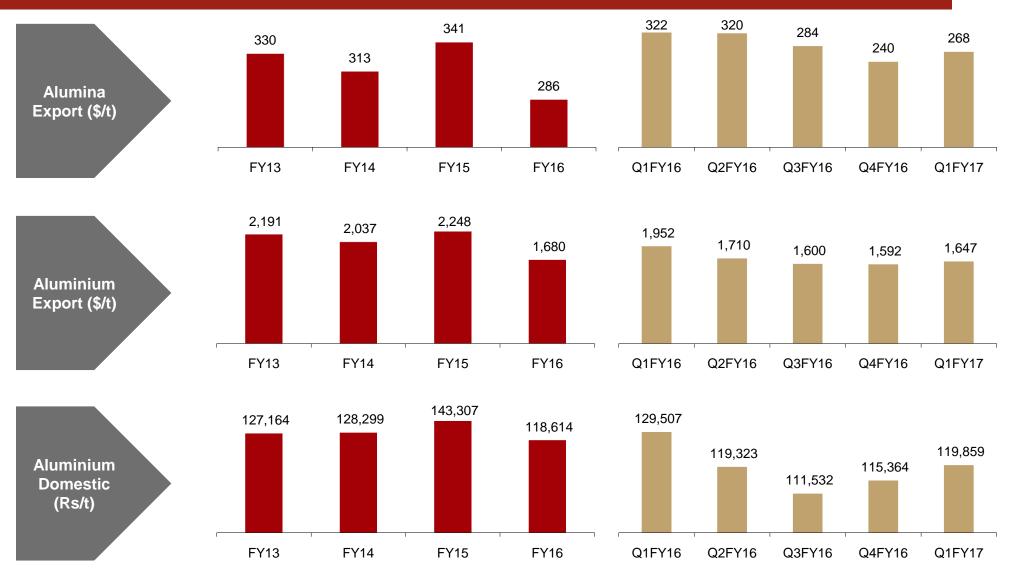








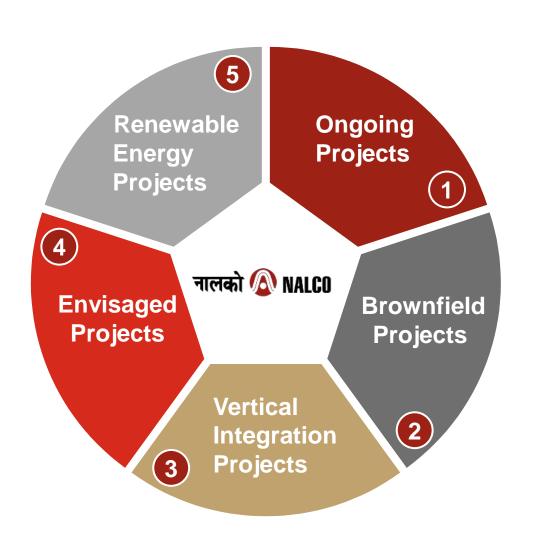




Expansion and Diversification Plans

Expansion and Diversification Strategy





- Utkal D & E Coal Blocks
 100 MW Wind Power Plants
- 5th Stream Alumina Refinery Expansion
 Brownfield Expansion of Smelter and CPP
- Caustic Soda plant in collaboration with GACL
 Angul Aluminium Park JV with IDCO
- Smelter in Odisha
 Mines and Refinery in Andhra Pradesh
 Overseas Tolling/Smelter
 - 20 MW Solar Power plant in Madhya Pradesh
 50 MW Wind Power Plant
 - 50 MW Solar Power Plant



On-going & Brownfield Projects

On-going Projects

Location	Capacity	Estimated Investment (Rs. Cr)	Status	Likely Completion	
Utkal D & E Coal Blocks	5				
Talcher, Odisha	2 MTPA	534	 Utkal-E along with Utkal-D re-allocated vide notification dated 11.09.2015 Allotment order issued by MoC in May,16 CMPDI engaged for preparation of mining plan 	January, 2020	
100 MW Wind Power Projects					
Sangli Maharashtra & Jaisalmer, Rajasthan	100 MW	700	 50 MW commissioned in Rajasthan in Sep' 2016 Erection & commissioning for 50.4 MW in progress in Maharashtra 	December, 2016	

Brownfield Projects

Location	Capacity	Estimated Investment (Rs. Cr)	Status	Likely Completion		
5th Stream Alumina Refinery Expansion						
Damanjodi, Odisha	1 MTPA	5,540	 Investment approval accorded by Board. Statutory Clearances underway Public Hearing for EC held on 28.09.2016 	2021		
Up-gradation / Expansion of Smelter and CPP						
Angul, Odisha	0.18 MTPA	-	Different options being explored	-		





Location	Capacity	Estimated Investment (Rs. Cr)	Status	Likely Completion			
Caustic Soda plant in c	Caustic Soda plant in collaboration with Gujarat Alkalies Chemicals Ltd. (GACL)						
Dahej, Gujarat	Caustic Soda: 0.27 MTPA CPP: 100 MW	1789 (NALCO's equity in the project: Rs. 215 crore)	 JV Company GACL-NALCO Alkalies & Chemicals Private Limited formed in Dec'15 NALCO will hold 40% equity in JV NALCO to source minimum 50,000 tonne of caustic soda from the JVC Project clearances, DPR updation etc are underway Location of the project has changed due to regulatory issues 	2019-20			
Angul Aluminium Park	Angul Aluminium Park – JV with IDCO						
Angul, Odisha	Aluminium downstrea m industries	99.60 (NALCO's equity in the project: Rs. 37 crore)	 NALCO to supply 50,000 MT of molten aluminium per year for a period of 20 years Project approved by DIPP, Gol under Modified Industrial Infrastructure Upgradation Scheme (MIIUS) for Central grant 224 acre Land acquisition for the project done Equity of NALCO revised to 49% Pricing mechanism of hot metal under finalisation 	2019-20			



Envisaged Projects

Location	Capacity	Likely Investment (Rs. Cr)	Status				
Smelter Plant, Odisha	Smelter Plant, Odisha						
Possible locations in Odisha	Sundergarh : 0.5 mtpa Dhenkanal : 0.5 mtpa Mundali : 0.36 mtpa	30,000	Subject to sourcing of power at viable rate				
Mines and Alumina Ro	Mines and Alumina Refinery in Andhra Pradesh						
Andhra Pradesh	Bauxite: 6.0 MTPA Alumina:2.0 MTPA	11,000	 Gudem & KR Konda Mine reserved for NALCO by Gov India. Viability will improve on allocation of Jerrela Bau Mines. Soft CSR activities going on. 				
Overseas Smelter & Power Plant							
Iran, Oman & Indonesia have been identified suitable destinations	Smelter: 0.5 MTPA Power: 1050 MW	19,000	 MOU signed with IMIDRO, Iran in May'16 to explore business opportunity including toll smelting with alumina supplied from NALCO's refinery in India. A Joint Task Force (JTF) comprising members from NALCO and IMIDRO has been formed to recommend further course of action. 				



Renewable Energy Projects

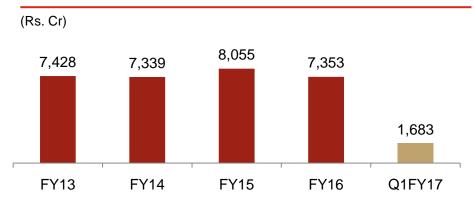
Location	Capacity	Estimated Investment (Rs. Cr)	Status	Likely Completion	
Solar Power Plant,	Madhya Prad	lesh			
Madhya Pradesh	20 MW	140	 20 MW solar project being set up to meet Renewable Purchase Obligation New & Renewable Energy Dept (MPNRED) has accorded in-principle approval Selection of solar power developer for the project under process 	September, 2017	
50 MW Wind Power	Plant				
Wind potential location in the Country	50 MW	350	Selection of Wind Power Developer is underway	January, 2018	
50 MW Solar Power Plant					
Solar potential location in the Country	50 MW	310	Tender for selection of solar power developer to be issued shortly	January, 2018	

Key Financials

Key Financials (1/2)

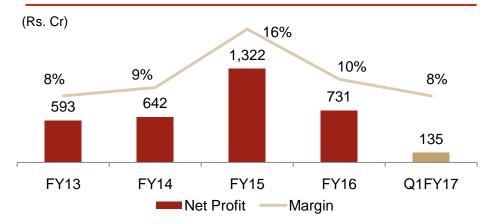


Revenue



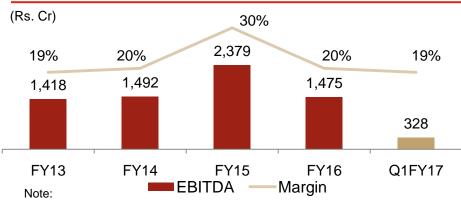
Note:

Net Profit



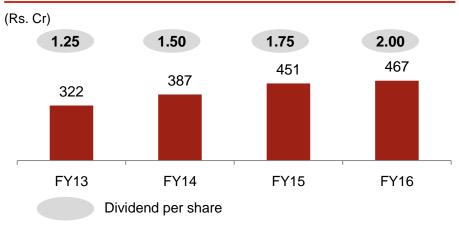
Note:

EBITDA



- 1 EBITDA includes other income excluding exceptional items
- 2 EBITDA margin = EBITDA (including other income) / Revenues (including other income)

Dividend



Note:

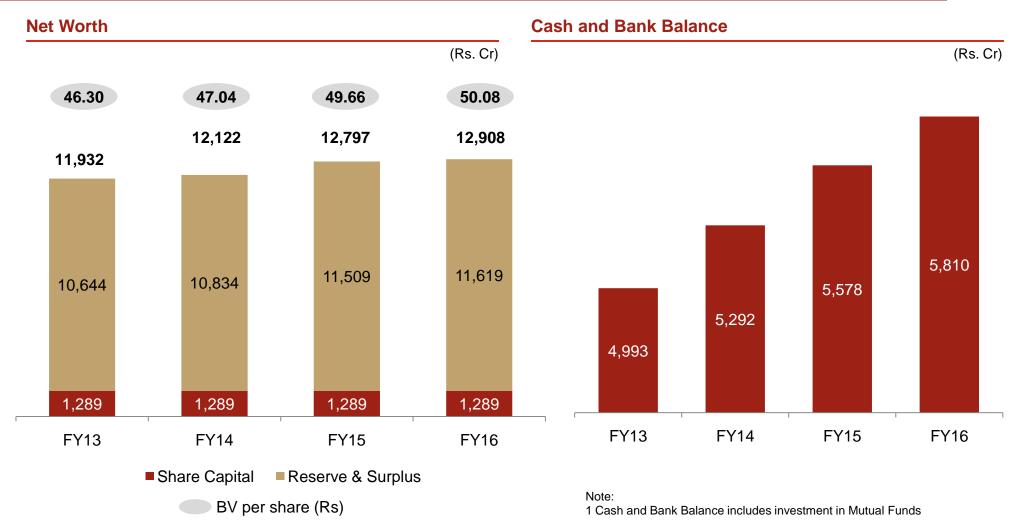
¹ Revenue includes other income

¹ Net Profit margin = Net Profit/ Revenues (including other income)

¹ Dividend for FY 16 (Rs. 467 Cr.) includes interim dividend of Rs. 322 Cr. and final dividend of Rs. 145 Cr., post buy-back of shares

Key Financials (2/2)





Figures above the bar indicate Net Worth

Source: Company Annual Reports



Appendix





- Buy Back process of 25% of paid up capital (64.43 core shares) completed in Sep'16

	Total No. of Equity Share (in Crore)	No. of Shares held by Gol (in Crore)	No. of Shares held by Other Shareholders (in Crore)	Gol Holding	Share Capital (Rs. Crore)
Before Buy Back	257.72	208.58	49.15	80.93%	1,288.62
After Buy Back	193.29	144.15	49.14	74.58%	966.46



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Fully Integrated Operations

- Integrated aluminium producer encompassing mining ore to metal
 - Bauxite Mines: 6.825 MTPA
 Alumina Polinary 2.275 MTPA
 - Alumina Refinery: 2.275 MTPA
 - Aluminium Smelter: 0.46 MTPA
- Thermal Power: 1,200 MW
- Wind Power: 148 MW



Extensive Product Portfolio

- Aluminium: Ingots, Wire rods, Billets and Rolled products
- Alumina: Alumina Hydrate, Calcined Alumina, Special Grade Alumina and Hydrate and Zeolite

Roadmap for Expansion and Diversification

- Plans to increase alumina refining capacity by 1 MTPA
- Greenfield plans: alumina refinery and overseas smelter
- Value addition plans: aluminium park
- Diversification plans:, solar, wind and caustic soda

Strong Financial Performance

- Market Capitalization US\$ 1.62 bn²
- FY16 Revenue US\$ 1.07 bn³, FY16 EBITDA US\$ 215 mn³, FY16 PAT US\$ 106 mn³
- Debt free Company

Notes:

- Ministry of Mines, Annual Report 2015-16
- NSE as of November 29, 2016
- Company annual report FY16
- 4. FX: INR/US\$: 68.7; Source: RBI reference rate as of November 29, 2016

Fully Integrated Operations (1/2)



Bauxite Mining

- 8th largest bauxite deposit globally ¹
- Capacity: 6.825 MTPA
- Operational since November 1985
- Original resources of 310 million tonnes over 16 sq km
- Ore quality 45% alumina, 3% silica
- Mechanized open-cast mines
- Transport through 14.6 km conveyor belt
- Available resource: 211 million tonnes

Aluminium Refining

- Capacity: 2.275 MTPA
- 14km from bauxite mine
- Atmospheric pressure digestion process
- Pre-desilication and inter-stage cooling for higher productivity
- Energy efficient fluidised bed calciners
- Co-generation of 4x18.5 MW power by use of back pressure turbine in steam generation plant
- Technology from Rio-Tinto-Alcan

Aluminium Smelting

- Capacity: 0.46 MTPA
- Integrated facility for manufacturing carbon anodes, bus bars, anode stems etc.
- Ingots, billets, wire rods, sows, strips & rolled products
- Hyper Dense Phase System (HDPS) for alumina feeding.
- Technology from Rio-Tinto-Alcan (RTA)

Captive Thermal Power Plant

- Capacity: 1,200 MW (10x120MW)
- Meets entire requirement of smelter, feeds 35MW to refinery
- 18.5 km captive railway system linked to Talcher coalfields
- High PLF, zero effluent discharge
- Advanced electro-static precipitator for pollution control









Operations across the aluminium value chain with access to large bauxite reserves and power & port infrastructure

Notes:

1. Geological Survey of India 5

Fully Integrated Operations (2/2)



Coal Blocks

- Utkal D & E coal blocks alloted by Centre
- More than 200 mn tonnes reserves
- Located near captive power plant in Angul
- Expected to assist in smooth operations and expansion plans

Port Facilities

- Capacity to handle ships up to 40,000 DWT
- Exporting alumina and importing caustic soda
- Mechanized mobile ship loader
- Mechanized storage and handling facility
- Alumina storage capacity: 3 x 25,000MT RCC Silos.
- Caustic soda Lye storage capacity: 3 x 10,000LMT

Rolled Product Units

- 50,000 MT per annum Rolled Products Unit
- Integrated with the Smelter Plant at Angul
- Production of aluminium cold rolled sheets and coils from continuous caster route
- Based on the advanced technology of FATA Hunter, Italy (part of Danieli group)

Renewable Energy Projects

Wind Projects

- 50.4 MW in Andhra Pradesh, 47.6 MW and another 50 MW in Rajasthan (Commissioned in September 2016)
- 50.4 MW under erection and commissioning in Maharashtra

Solar Projects

- 260 kwp rooftop solar at corporate office and NALCO township, Bhubaneswar
- 50 kwp commissioning in progress at NALCO Research and Technology Centre









Operations across the aluminium value chain with access to large bauxite reserves and power & port infrastructure

Our Presence



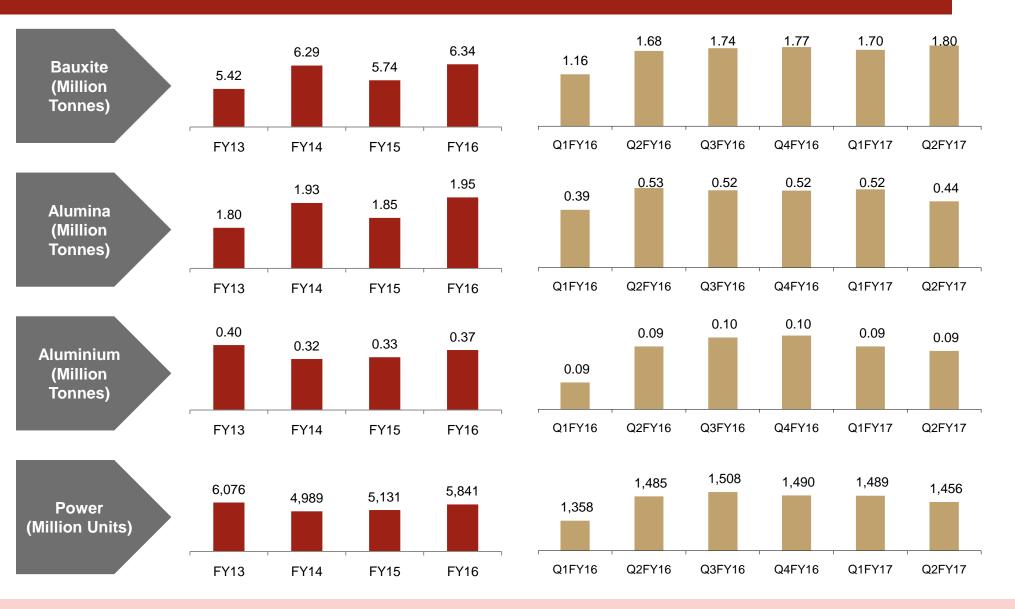


- Registered Office
- Regional Offices 6
- Production Centers 2
- Ports 3
- ★ Bauxite Mines 1
- ▲ Stockyards 11
- Wind Power-3
 - Wind Power under construction -1

Production and Sales

Production Growth

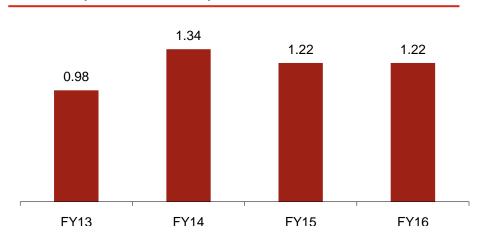




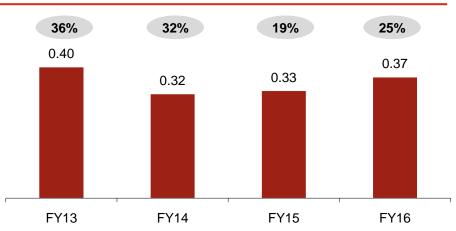
Sales Volume

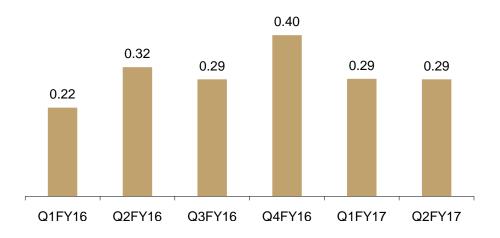


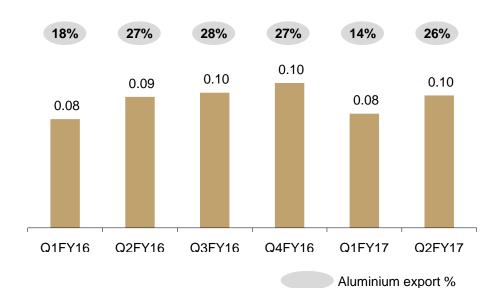
Alumina (Million Tonnes)



Aluminium (Million Tonnes)

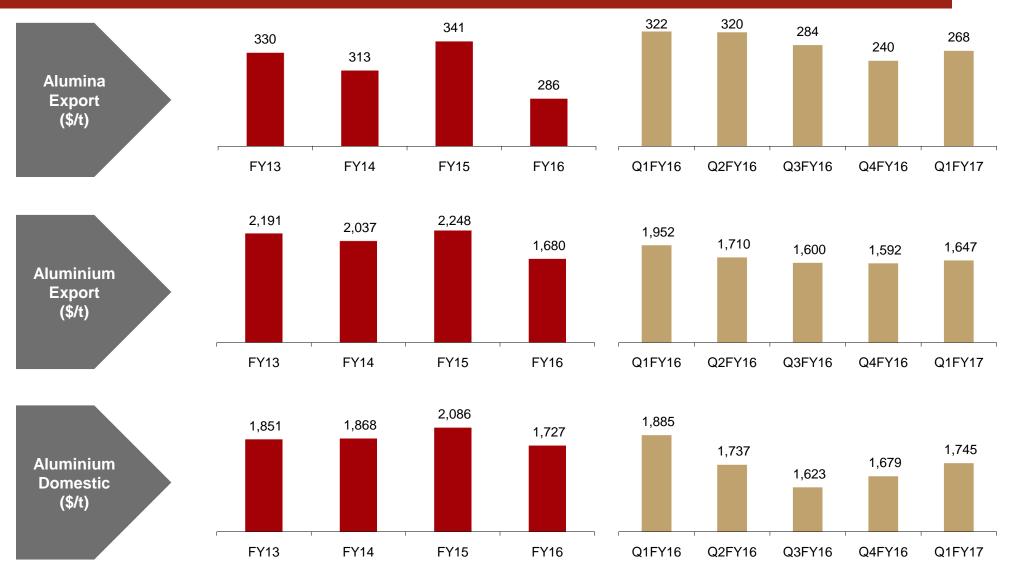








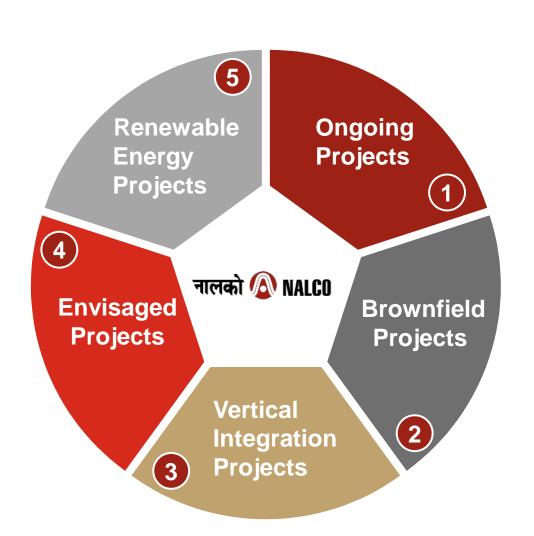




Expansion and Diversification Plans

Expansion and Diversification Strategy





- Utkal D & E Coal Blocks
 - 100 MW Wind Power Plants
- 5th Stream Alumina Refinery Expansion
 Brownfield Expansion of Smelter and Captive Power Plant
 - Caustic Soda plant in collaboration with Gujarat Alkalies Chemicals Limited
 Angul Aluminium Park – JV with Odisha
 - Angul Aluminium Park JV with Odisha Industrial Infrastructure Development Corporation
 - Smelter in Odisha
 - Mines and Refinery in Andhra Pradesh
 - Overseas Tolling/Smelter
 - 20 MW Solar Power plant in Madhya Pradesh
 - 50 MW Wind Power Plant
 - 50 MW Solar Power Plant



On-going & Brownfield Projects

On-going Projects

Location	Capacity	Estimated Investment (US\$ mn)	Status	Likely Completion				
Utkal D & E Coal Blocks	Utkal D & E Coal Blocks							
Talcher, Odisha	2 MTPA	72	 Utkal-E along with Utkal-D re-allocated vide notification dated September 11, 2015 Allotment order issued by Ministry of Coal in May 2016 Central Mine Planning and Design Institute engaged for preparation of mining plan 	January, 2020				
100 MW Wind Power Projects								
Sangli Maharashtra & Jaisalmer, Rajasthan	100 MW	102	 50 MW commissioned in Rajasthan in September 2016 Erection and commissioning for 50.4 MW in progress in Maharashtra 	December, 2016				

Brownfield Projects

Location	Capacity	Estimated Investment (US\$ mn)	Status	Likely Completion		
5th Stream Alumina Refinery Expansion						
Damanjodi, Odisha	1 MTPA	806	 Investment approval accorded by Board. Statutory Clearances underway Public Hearing for Environment Clearance held on September 28, 2016 	2021		
Up-gradation / Expansion of Smelter and CPP						
Angul, Odisha	0.18 MTPA	-	Different options being explored	-		



Vertical Integration Projects

Location	Capacity	Estimated Investment (US\$ mn)	Status	Likely Completion	
Caustic Soda plant in c	ollaboration v	vith Gujarat Alkalies	Chemicals Limited (GACL)		
Dahej, Gujarat	Caustic Soda: 0.27 MTPA CPP: 100 MW	260 (NALCO's equity in the project: US\$ 31 mn)	 JV Company GACL-NALCO Alkalies & Chemicals Private Limited formed in December 2015 NALCO holds 40% equity interest in JV NALCO to source minimum 50,000 tonne of caustic soda from the JV Company Project clearances, detailed project report updation etc. are underway Location of the project has changed due to regulatory issues 	2019-20	
Angul Aluminium Park – JV with Odisha Industrial Infrastructure Development Corporation (IDCO)					
Angul, Odisha	Aluminium downstrea m industries	14 (NALCO's equity in the project: US\$ 5 mn)	 NALCO to supply 50,000 MT of molten aluminium per year for a period of 20 years Project approved by DIPP, GoI under Modified Industrial Infrastructure Upgradation Scheme (MIIUS) for Central grant 224 acre Land acquisition for the project done Equity interest of NALCO revised to 49% Pricing mechanism of hot metal under finalisation 	2019-20	





Location	Capacity	Likely Investment (US\$ mn)	Status				
Smelter Plant, Odisha	Smelter Plant, Odisha						
Possible locations in Odisha	Sundergarh : 0.5 MTPA Dhenkanal : 0.5 MTPA Mundali : 0.36 MTPA	4,367	Subject to sourcing of power at viable rate				
Mines and Alumina Ro	Mines and Alumina Refinery in Andhra Pradesh						
Andhra Pradesh	Bauxite: 6.0 MTPA Alumina:2.0 MTPA	1,601	 Gudem & KR Konda Mine reserved for NALCO by G Viability will improve on allocation of Jerrela Bauxite Mines. Soft CSR activities going on. 				
Overseas Smelter & Power Plant							
Iran, Oman & Indonesia have been identified suitable destinations	onesia have been Smelter: ntified suitable 0.5 MTPA		 MOU signed with Iranian Mines & Mining Indust Development & Renovation Organization (IMIDRO), Iran May 2016 to explore business opportunity including smelting with alumina supplied from NALCO's refinery in Inc. A Joint Task Force (JTF) comprising members from NAL and IMIDRO has been formed to recommend further course action. 				





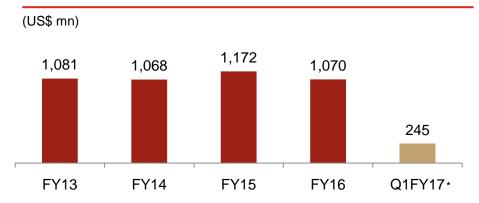
Location	Capacity	Estimated Investment (US\$ mn)	Status	Likely Completion		
Solar Power Plant,	Madhya Prad	lesh				
Madhya Pradesh	20 MW	20	 20 MW solar project being set up to meet Renewable Purchase Obligation New & Renewable Energy Department (MPNRED) has accorded in-principle approval Selection of solar power developer for the project under process 	September, 2017		
50 MW Wind Power	50 MW Wind Power Plant					
Wind potential location in the Country	50 MW	51	Selection of Wind Power Developer is underway	January, 2018		
50 MW Solar Power Plant						
Solar potential location in the Country	50 MW	45	Tender for selection of solar power developer to be issued shortly	January, 2018		

Key Financials

Key Financials (1/2)

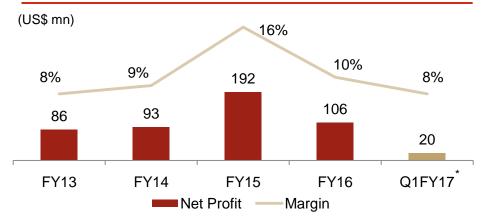


Revenue



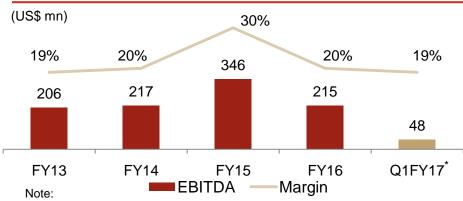
Note:

Net Profit



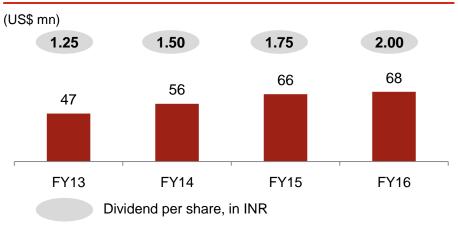
Note:

EBITDA



- 1 EBITDA includes other income excluding exceptional items
- 2 EBITDA margin = EBITDA (including other income) / Revenues (including other income)

Dividend



Note:

¹ Revenue includes other income

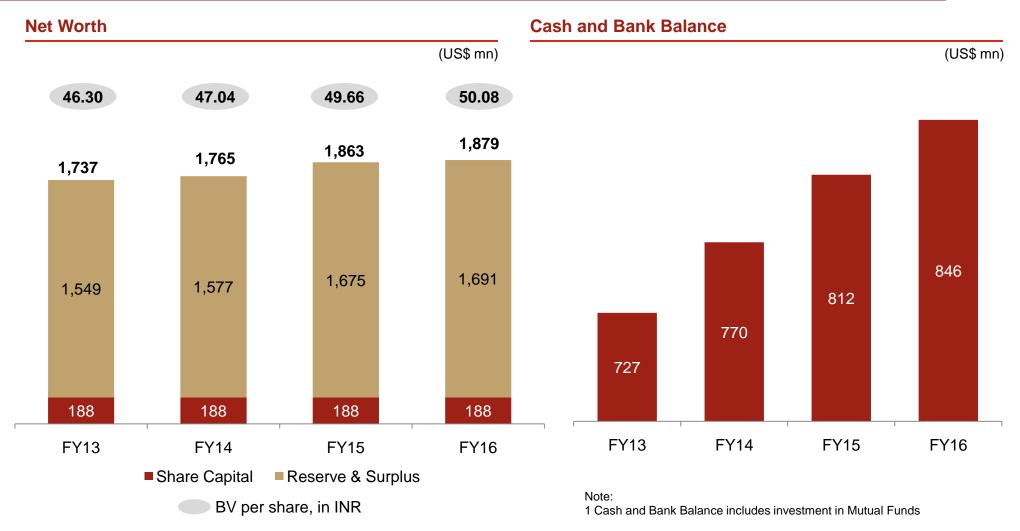
¹ Net Profit margin = Net Profit/ Revenues (including other income)

¹ Dividend for FY 16 (US\$ 68 mn) includes interim dividend of US\$ 47 mn and final dividend of US\$ 21 mn, post buy-back of shares

^{*} Based on unaudited limited review financials







Figures above the bar indicate Net Worth



Appendix

Buy Back of Shares



- Buy Back process of 25% of paid up capital (644.3 mn shares) completed in September 2016
- Total cash outflow: US\$ 413 mn at the rate of INR 44 per share (face value: INR 5 each)

	Total No. of Equity Share (mn)	No. of Shares held by Gol (mn)	No. of Shares held by Other Shareholders (mn)	Gol Holding	Share Capital (US\$ mn)
Before Buy Back	2,577.2	2,085.8	491.5	80.93%	188
After Buy Back	1,932.9	1,441.5	491.4	74.58%	141