

### **Benefits to MSEs by Nalco**

The following benefits are extended to the MSEs

- a) Exemption from payment of tender fee.
- b) Exemption from Earnest money deposit.
- c) Payment is made within 30 days from the date of acceptance of material.
- d) Providing technical knowhow and managerial guidelines including production process/method etc.
- e) Helping them in getting imported critical raw material and components.
- f) Helping them to design and manufacturing drawings, tooling jigs and fixtures, quality control procedures and equipments etc.
- g) In a tender with splittable or divisible quantity, participating qualified MSEs, who have quoted within the price band of L-1 + 15% can be given a chance to match with L1 price in order of their bid position and take order for supply of upto 25% of the tender quantity, if the L1 bidder is other than a MSE.

In case of participation of SC/ST category MSEs in a tender with splittable or divisible quantity, minimum 6.25 % of tender quantity shall be reserved for placement of order on them, out of the 25% tender quantity reserved for MSEs as above, subject to matching with L-1 Price in the tender.

Further in case of participation of women owned MSEs in a tender with splittable or divisible quantity, minimum 3% of tender quantity shall be reserved for placement of order on them, out of the 25% tender quantity reserved for MSEs, subject to matching with L-1 Price in the tender.

When there is no participation from SC/ST category / women owned MSEs or when SC/ST category/ women owned MSEs do not match the L1 price, then the tender quantity reserved for them shall be available for other MSEs

In case of more than one such MSEs in a tender, the supply shall be shared equally. However it can be done depending upon splittability and reasonability of distributing the tendered quantity