




***National Aluminium Company Ltd.***  
***(A Govt of India Enterprise)***  
***Smelter & Power Complex,***  
***Angul - 759145***

## **REQUEST FOR EXPRESSION OF INTEREST**

*Expression of interest (EOI) is invited from domestic competent and experience agencies for undertaking “ Slitting & rewinding of aluminium coils with installing of slitting line machine on build own and operate basis at Nalco, smelter- 759145 district: Angul (Odisha)*

 नालको <b>NALCO</b> SMELTER	DOCUMENT TITLE	REVISION	DOC. PAGE
	SLITTING & REWINDING OF ALUMINIUM COILS WITH INSTALLING OF SLITTING LINE MACHINE ON BUILD OWN AND OPERATE BASIS	o	1 of 10

## **EXPRESSION OF INTEREST**

### **1.0 NATIONAL ALUMINIUM COMPANY LIMITED – AN INTRODUCTION:**

- 1.1** National Aluminium Company (NALCO) was incorporated in 1981 as a Public Sector Company under Ministry of Mines, Govt. of India. NALCO is Asia's largest integrated Aluminium complex having Bauxite Mines, Alumina Refinery, Aluminium Smelter and Captive Power Plant situated in the state of Odisha along with Port Facilities at Vishakhapatnam in Andhra Pradesh.
- 1.2** The Company has charted an excellent track record in both physical and financial performance. The products of the Company are registered in the LME (London Metal exchange). The company has been conferred the "Navaratna" status by the Govt. of India, in recognition of its consistent outstanding performance over the years.

### **2.0 INVITATION FOR EXPRESSION OF INTEREST :**

- NALCO invites Expression of Interest to register domestic competent and experience agencies with NALCO Smelter, Angul for Slitting and Rewinding of Aluminum Coils with Installation of Slitting Line Machine on Build, Own, and Operate Basis at RP, Smelter. The detail Job work required are mentioned in the enclosed Appendix. The basic purpose of EOI is only to assess the capability of domestic suppliers/vendors to cater to projected requirements as annexed herewith.
- The objective of the present EOI is to register interested domestic competent and experience agencies with Nalco for the said job.

### **2.1 Qualification criteria for consideration of the proposal:**

The bidders intending to participate in this tender shall fulfill the following qualification Criteria:

- I.** Bidders who have executed above services / job work to any industry in the last seven years and such services has been in operation for at least one year from the date of award of service contract from the date of floating of EOI.
- II.** The said job must have been completed and or in operation anywhere in the world. Supporting documents to this effect may be submitted.

 <b>नालको NALCO SMELTER</b>	DOCUMENT TITLE	REVISION	DOC. PAGE
	SLITTING & REWINDING OF ALUMINIUM COILS WITH INSTALLING OF SLITTING LINE MACHINE ON BUILD OWN AND OPERATE BASIS	0	2 of 10

- III. Bid could be submitted through a Consortium or Association also. In such case, one of the bidders of the Consortium applying for the EOI must have executed or involved/responsible for the similar job brought out in this EOI. A copy of consortium agreement to be submitted along with the bid.
- IV. The vendor should submit previous experience for documentary evidence & client details as per formats enclosed in Annexures.
- V. The firm should be financially sound, which would be judged by their latest audited accounts. The net worth should be positive during the last accounting year (documentary evidence to be provided).

### 3.0 BIDDING TERMS

#### 3.1 Conditions under which this EOI is issued

- I. This EOI is not a commercial offer and is issued with no commitment. NALCO reserves the right to withdraw the EOI in the best interest of the organization and change or vary any part thereof at any stage. NALCO also reserves the right to disqualify any bidder, should it be so necessary at any stage.
- II. The Term of Reference given above is for enabling the bidder to submit their response for EOI. This TOR (Term of Reference) in no case is to be presumed as final for Request for Quotation (RFQ). As this is an Expression of Interest, offline tender procedure will be followed.
- III. Timing and sequence of events resulting from this EOI shall ultimately be determined by NALCO.
- IV. No oral conversations or agreements with any official, or employee of NALCO shall affect or modify any terms of this EOI and any alleged oral agreement or arrangement made by a bidder with any department, official or employee of NALCO shall be superseded by the definitive agreement that results from this EOI process. Oral communications by NALCO to bidders shall not be considered binding on NALCO, nor shall any written materials provided by any person other than authorized person from NALCO.
- V. Neither the bidder nor any of the bidder's representatives shall have any claims whatsoever against NALCO or any of their respective officials or employees arising out of, or relating to this EOI or these procedures (other than those arising under a definitive service agreement with the bidder in accordance with the terms thereof).
- VI. Bidders may seek any clarification from NALCO before submitting their proposal in writing/ through email only, from the authorized person.

#### 3.2 Availability of EOI documents:

 <b>नालको NALCO SMELTER</b>	DOCUMENT TITLE	REVISION	DOC. PAGE
	SLITTING & REWINDING OF ALUMINIUM COILS WITH INSTALLING OF SLITTING LINE MACHINE ON BUILD OWN AND OPERATE BASIS	o	3 of 10

The bidders may go through the EOI document for an overview of the scope of work, bidder's qualification criteria, other bidding terms and conditions etc.

- I. Bidders should download the complete set of EOI documents which is available in the NALCO website [www.nalcoindia.com](http://www.nalcoindia.com). EOI documents are also available in the website [www.eprocure.gov.in](http://www.eprocure.gov.in).
- II. Bidders are requested to visit the above websites regularly for corrigendum towards any modification/ addition/ bid due date extension etc. for this EOI, since the same shall not be published in newspapers.

### 3.3 Rights to the content of the proposal

For all the bids received before the last date and time of bid submission, the proposals and accompanying documentation of the proposal will become the property of NALCO and will not be returned after opening of the pre-qualification proposals.

### 3.4 Acknowledgement of understanding of terms

By submitting a proposal, each bidder shall be deemed to acknowledge that it has fully understood the requirements of Nalco and informed itself as to all existing conditions and limitations.

### 3.5 Language of proposals

The proposal and all correspondence and documents shall be written in English.

## 4.0 PREPARATION/ SUBMISSION OF EOI

Interested applicants are requested to submit their application in a format as outlined below in order to achieve the objectives of maintaining uniform application structure for all the applicants:

Part- I – Covering Letter

Covering Letter from the Bidder as per the format provided in Annexure – Form I

Part - II: Organization profile as per Annexure – form II

Part III- The information regarding fulfillment of technical criteria as per Annexure form III.

## 5.0 INSTRUCTION TO APPLICANTS

- 5.1 Applicants are expected to examine carefully the contents of all the documents provided. Failure to comply with the requirements of EOI will be at the applicant's own risk.
- 5.2 It would be deemed that prior to the submission of the application, the applicants:
  - I. Made a complete and careful examination of requirements and other information set forth in this EOI request document.
  - II. Received all such relevant information as it has requested from NALCO.


	DOCUMENT TITLE	REVISION	DOC. PAGE
	SLITTING & REWINDING OF ALUMINIUM COILS WITH INSTALLING OF SLITTING LINE MACHINE ON BUILD OWN AND OPERATE BASIS	o	4 of 10

- 5.3 NALCO shall not be liable for any mistake or error by the applicant in respect of the above.
- 5.4 The applicant shall bear all costs associated with the preparation or delivery of its application.
- 5.5 The applicant shall not disclose confidential information to any third party without prior written approval of NALCO.
- 5.6 NALCO reserves its right to call for original of the supporting documents for verification if so deemed fit and also cross-check for any details as furnished by the applicant from their previous clients etc. The applicant shall have no objection whatsoever in this regard.
- 5.7 The applicant shall submit an undertaking that there is no pending court cases or otherwise on them by the Govt. or Govt. Depts. / Statutory authorities' which might infringe upon their rights to participate in such empanelment with a CPSE.
- 5.8 NALCO reserves the rights to make use of available data for evaluation of the application that have been submitted against this request.
- 5.9 The applicants may note that mere submission of application shall not entitle automatic qualification of the EOI application.
- 5.10 Telefax/ E-mail/ CD may not be accepted unless accompanied by formal signed documents. NALCO takes no responsibility for delay, loss or non-receipt of document sent by Post/Courier.
- 5.11 NALCO reserves the right to accept or reject any application and to annul the EOI process and reject all applications at any time without thereby incurring any liability to the affected applicant(s) or any obligation to inform the affected applicant(s) of the grounds for the NALCO's action.
- 5.12 The application for EOI complete in all respect should be sent to the office of the

**Dy. General Manager (Mech), Rolling Plant,  
Smelter Division, NALCO, Angul -759145  
Phone: +91 9437081144, Email: vijay.prasad@nalcoindia.co.in**

On or before **15.11.2024, 1:00 PM IST.**

- 5.13 Any applicant requiring any clarification on the terms and conditions for this EOI request document may notify NALCO in writing or facsimile or e-mail. The applicants must send their queries at least 7 days prior to the last date for submission of application only in the address mentioned at clause 5.12. Correspondence sent to any other person/address may not be accepted.
- 5.14 Post application correspondences may be made over e-mail only to DGM (Mech) at the above address. The applicants are advised to furnish authorize e-mail id along with an alternative e-mail for all communications. Mail received from the authorized or the alternative mail ids shall only be accepted. All correspondence/enquiry should be submitted to the following in writing by fax/ post/ courier/e-mail: vijay.prasad@nalcoindia.co.in

 <b>नालको NALCO SMELTER</b>	DOCUMENT TITLE	REVISION	DOC. PAGE
	SLITTING & REWINDING OF ALUMINIUM COILS WITH INSTALLING OF SLITTING LINE MACHINE ON BUILD OWN AND OPERATE BASIS	o	5 of 10

**5.15** On receipt of the proposals of EOI from the bidders the same shall be scrutinized/evaluated by NALCO. The shortlisted vendors, who are prima facie considered capable of executing the proposed work may be invited for technical discussions / presentations. During these technical discussions stage the agency may add those other stake holders in the discussions who could add value to the discussions. The agencies may be allowed to present their credentials/capability to undertake the job. During the meeting, NALCO shall seek all relevant technical details from all such parties who can undertake similar jobs in order to finalize the Technical Specifications & Evaluation Criteria.

	DOCUMENT TITLE	REVISION	DOC. PAGE
	SLITTING & REWINDING OF ALUMINIUM COILS WITH INSTALLING OF SLITTING LINE MACHINE ON BUILD OWN AND OPERATE BASIS	o	6 of 10

**FORM I: COVERING LETTER***Date**(Company letterhead)**To,*

**DGM (Mech), Rolling Plant  
Smelter Division, NALCO  
Angul - 759145.**

**Ref: Expression of interest "Slitting & rewinding of metal / Aluminium coils with installing of slitting line machine on Build Own and Operate basis**

*Dear Sir,*

*Having examined the Expression of Interest (EOI), I/we, the undersigned, on behalf of our company intend to participate in the above mentioned Project and submit qualification requirements proposal in response to the Expression of Interest (EOI) for the said work. We attach hereto the response as required by the EOI, which constitutes our proposal. Primary and Secondary contacts for our company are:*

	<i>Primary Contact</i>	<i>Secondary Contact</i>
<i>Name:</i>		
<i>Title:</i>		
<i>Company Name:</i>		
<i>Address:</i>		
<i>Phone:</i>		
<i>Mobile:</i>		
<i>Fax:</i>		
<i>E Mail:</i>		

*I/We confirm that the information contained in this response or any part thereof, including its exhibits and other documents is true, accurate, verifiable and complete. This response includes all information necessary to ensure that the statements therein do not in whole or in part mislead NALCO in its short-listing process. We fully understand and agree to comply that on verification, I/We also understand that incorrect information furnished in this process shall render the bid/ order liable for rejection at any stage of evaluation/ work execution. Our Company agrees for acceptance of all the terms and conditions set out in the EOI document. It is hereby confirmed that I/We are entitled to act on behalf of our company/ corporation/ firm/ organization and empowered to sign this document as well as such other documents, which may be required in this connection.*

	DOCUMENT TITLE	REVISION	DOC. PAGE
	SLITTING & REWINDING OF ALUMINIUM COILS WITH INSTALLING OF SLITTING LINE MACHINE ON BUILD OWN AND OPERATE BASIS	o	7 of 10

Dated this.....Day of.....2018

(Signature) and Seal of Company (In the capacity of) (Name)

(Name)

## Annexure-Form-II

### General Profile of the Company

1. Name of firm
2. Head office address
3. Telephone Contact Person:
4. Fax Email ID:
5. Place of incorporation / Year of incorporation /  
registration registration
6. Company brief

Signature of Bidder

## Annexure- Form III

	DOCUMENT TITLE	REVISION	DOC. PAGE
	SLITTING & REWINDING OF ALUMINIUM COILS WITH INSTALLING OF SLITTING LINE MACHINE ON BUILD OWN AND OPERATE BASIS	o	8 of 10

### Form III For Technical Criteria

*The EOI should be submitted ONLY in the following format (MANDATORY REQUIREMENT):*

Client's Name Address Tel. No. Fax E-mail Name of Contact person		
Location of Plant to which services are in operation		
Documents evidencing installation of such equipment (such as Purchase Order / LOI/ FOA/ Work Order etc. Issued by the Purchaser / End Owner or Purchaser's Consultant) to fulfill the technical criteria mentioned in the appendix		
Year of Installation		
Bidder's Scope of supply and Services in the cited project ( certificate from the user)		
Technical details of the equipment supplied, the name of the customer, the year of installation and the year of award of service / job contract		
Copy of Certificate or Letter or Email or similar such document issued by the Purchaser / End Owner / Consultant evidencing that the service contract has been in satisfactory operation for a period of at least one year from the date of award.		
Copies of audited Financial statements/P&L of the last three Financial Years. The Net-worth of the bidder during the last financial year should be positive		
Consortium partner or associate scope if any		

### **TECHNICAL SPECIFICATION**

 <b>NALCO</b> SMELTER	DOCUMENT TITLE	REVISION	DOC. PAGE
	SLITTING & REWINDING OF ALUMINIUM COILS WITH INSTALLING OF SLITTING LINE MACHINE ON BUILD OWN AND OPERATE BASIS	o	9 of 10

**Job Requirement for Slitting & rewinding of metal / Aluminium coils with installing of slitting line machine on Build Own and Operate basis**

PARTICULARS	REQUIREMENT
Input material	Aluminum and Aluminum Alloy.
Thickness	0.25 mm to 1.50mm
Details of Entry Coil	
Coil Weight	10MT (Max)
Width	800 mm (Min) – 1650 mm (Max)
Coil OD	1800 mm (Max)
Coil ID	(a) 660 mm with spool (2000 mm long)
	(b) 538 mm With spool (1700 mm long)
	(c) 610 mm without spool
	(d) 508 mm without spool
<b>Details of Exit Coil ((from Slitting line)</b>	
Weight	100 Kg to 5000 Kg.
Width	305mm to 1560 mm
Coil OD	1400 mm (Max)
Coil ID	200 / 300 / 500 mm
Slitting with accuracy	+/-1.0 mm
Width of Trimmed edge (scrap)	20 mm (min) to 50 mm (max)
No of Slits	06 (max)
Capacity	Minimum 1500 MT per month for any product mix
Spool Wt.	800 Kg to 1000Kg.
Type of spool for exit coil	Paper / Steel / Aluminium / Without spool for 200mm, 300 mm, 500mm only.
Material finish	Original Finish of the input coil will be Maintained
Telescopicity of the coil	+/- 5 mm