

Expression of Interest (EOI) for “Hiring / Arrangement of BOXN or Similar Rakes (Each Rake Comprising of 59 Wagons) for Coal Transportation”

EOI No.: T&C/AR/03/EOI/e-3060

Date: 07-07-2026

Tender ID: 2026_NALCO_916271_1

Issued by: National Aluminium Company Limited (NALCO), Alumina Refinery, Damanjodi Koraput District, Odisha – 763008

1. Introduction

National Aluminium Company Limited (NALCO), a Navratna CPSE under the Ministry of Mines, Government of India, operates an Alumina Refinery at Damanjodi with an installed capacity of 22.75 Lakh Tonnes per annum. The refinery requires substantial quantities of coal for its Captive Power and Steam Generation Plant to meet the power and process steam requirements.

In view of limited availability of Indian Railways’ rakes during the summer and monsoon season (April–September), NALCO is inviting **Expressions of Interest (EOI)** from reputed and experienced parties for the **hiring / leasing / arrangement of BOXN or similar open wagon rakes**, with **each rake comprising of 59 wagons**, for reliable transportation of coal from different sidings situated near various coal mines of MCL located at Talcher & IB Valley Areas to Damanjodi siding (NLOD).

The proposed wagons shall be unloaded at NALCO’s wagon tippler whose capacity is limited to 100 T gross weight of the wagon with coal.

This EOI is a preliminary step to shortlist capable service providers / wagon owners / logistics operators who can support NALCO in ensuring uninterrupted coal supply.

2. Objective

To identify and empanel reliable partners who can provide dedicated or on-demand **BOXN / BOXNHL or similar rakes (each with 59 wagons)** on a hire/lease/operation basis for coal transportation, thereby mitigating rake availability constraints imposed by priority allocation to IPPs.

3. Scope of Work (Indicative)

- Supply / arrange **BOXN or equivalent wagon rakes**, each consisting of **59 wagons**, suitable for coal transportation and **compatible with rotary wagon tipplers** at unloading point.
- Facilitate loading at coal mine sidings (Talcher / IB Valley) under Bilaspur, Chakradharpur, Khurda Road Divisions and unloading at Damanjodi.

- Coordinate with Indian Railways for rake formation, movement, and scheduling with all due approvals.
- Ensure compliance with all Railway Board guidelines, safety norms, and wagon maintenance standards.
- Provide end-to-end logistics support including tracking, documentation, and demurrage minimization (if full service is offered).
- **Period:** Initially for 6 months with provision for extension at a later date.

Approximate Requirement: Arrangement for transportation supporting up to **4 Lakh Metric Tonnes (LMT)** or more of G 11 -G13 grade coal during the proposed periods, with potential for long-term tie-up.

4. Specific Operational Requirements

1. The vendor shall obtain all associated approvals from Indian Railways to ply the rakes to NALCO Damanjodi locations, covering routes between **Talcher / IB Valley** and Damanjodi.
2. As the requirement is urgent in nature, the coal has to be realised in quick time. Hence, the vendor shall obtain approval from Indian Railways for **empty running of the rake** back from Damanjodi to the coal sidings.
3. The rakes shall be **exclusively used for transportation of coal for NALCO** during the hiring period. The vendor shall obtain necessary approval for the same from Indian Railways.
4. The rakes shall be offered for hire to NALCO. The freight for both sides i.e., **loaded rake to Damanjodi** and **empty rake back to coal fields** shall be in the scope of NALCO.
5. The vendor shall have the capacity to supply **minimum 4-5 rakes**, and each rake shall ply **minimum 4-5 times in a month** between the coal fields and Damanjodi location.

5. Eligibility Criteria (Minimum)

Interested parties must meet the following:

1. Registered company / LLP / Partnership firm with minimum **3 years** of experience in railway wagon hiring / leasing, or coal transportation logistics.
2. Proven track record of handling at least **5 rakes per month** or equivalent wagon operations in the **last 2 years** (attach supporting documents / work orders).
3. Valid GST registration, PAN, and necessary approvals from Indian Railways / RDSO for wagon operations (if owning wagons).
4. Decent Average annual turnover in the last 3 financial years accruing from this business exclusively.
5. No blacklisting by any PSU / Government department / Indian Railways.
6. Experience in operating under any schemes of Indian Railways will be accepted.

6. Submission Requirements

Interested parties are requested to submit the following documents:

- Cover letter expressing interest.
- Company profile, organization structure, and contact details.
- Details of experience in wagon hiring / leasing / coal rake operations (with copies of work orders / completion certificates).
- Audited Profit and Loss Accounts and Balance Sheet for the last 3 years.
- Technical details of wagons proposed (type, capacity, ownership/lease status, fitness certificates, tippler compatibility).
- Proposed commercial terms (hiring rates, lease terms, rake availability commitment, etc.).
- Any other relevant information.

Submission Deadline: 21 days from the date of publication of EOI

Submission Mode:

- Soft copy by email to: General Manager (TRS), NALCO Alumina Refinery, Damanjodi
- E-mail: subhakanta.mishra@nalcoindia.co.in

7. Important Notes

- This EOI is **not a tender** and does not create any binding obligation on NALCO.
- Shortlisted parties may be invited for detailed discussions / price bids / site visits.
- NALCO reserves the right to accept or reject any/all EOIs without assigning any reason.
- All responses will be treated as confidential.

8. Contact Information

For queries and clarifications:

Name: Subhakanta Mishra

Designation: GM (TRS)

Email: subhakanta.mishra@nalcoindia.co.in

Phone: 9437056609/7008783331

Address: National Aluminium Company Limited, Alumina Refinery, Damanjodi, Odisha.